Open call

InnoBuyer
FAST TRACK TO INNOVATION PROCUREMENT

> 4 spots EXCLUSIVELY for innovative EIC SMEs

> Apply together with a public organisation of choice, tackling a concrete challenge with a proposed solution

> Collaborate for 10 months, co-create and develop a pilot together

> Grants up to €55k + €10k (equity-free)

>>> Applications are open on innobuyer.eu/eic-solvers/ until June 6, 2024, 17:00 CET <<<

Funded by the European Union

This project has received funding from the European Union's Horizon Europe research and innovation programme under the Grant Agreement 101071212. Views and opinions expressed are however those of the author(s) only and do not necessarily reflect those of the European Union or EISMEA. Neither the European Union nor the granting authority can be held responsible for them.

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InnoBuyer
FAST TRACK TO INNOVATION PROCUREMENT

InnoBuyer Open Call for EIC Solvers
WEBINAR

11 April 2024

Online

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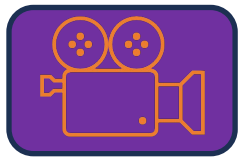
Agenda

11:00	*Welcome session* **Opening & Agenda**
11:05	*InnoBuyer Overview* **Goals and Methodology**
11:10	***Open Call for EIC Solvers***
11:45	*Q&A Session* **AMA about this opportunity**
12:00	*Final remarks*

Disclaimers



This webinar is being entirely **recorded.**

All participants are **muted** and have the **video off.**

Post your questions on **Zoom Q&A box**

The information contained in this webinar is not legally binding and may not be up to date when you visualise the recording of the event.
Always refer to the InnoBuyer website for updated documentation.

InnoBuyer

EU funded Project (2M€)

- Innovation procurement
- Testing ground for a demand-driven methodology
- Aims to bring together Challengers and Solvers to co-create innovative solutions.
- Expedited processes with enhanced outcomes

Totally funded by the EU | Reduced paperwork | Demand-driven

InnoBuyer methodology

Expertise and funding support for organisations with unmet innovation needs

Open Call for EIC Solvers

Goal

Select and fund 4 innovative EIC SMEs (Solvers), to co-create pilots addressing the specific innovation needs (Challenges) of public organisations (Challengers) of their choice.

EIC solvers must team up with a public organisation of choice, from any sector, and propose a new Challenge to be solved (only available for SMEs previously or currently funded by the EIC – European Innovation Council).

EIC funded programmes:
SME Instrument
FastTrack to Innovation (FTI)
Future and Emerging Technologies Open (FET-Open)
EIC Accelerator
EIC Pathfinder
EIC Transition

Please see: Guidelines for Applicants

Open Call for EIC Solvers

Who can apply?

- **EIC Solver:** SMEs (as per EC Recommendation 2003/361/EC21), previously or currently funded by the European Innovation Council (Start-ups can be also considered eligible)

- **Challenger:** Public organisation defined as such according to Article 2 of Directive 2014/24 EC, and either being **a)** the State, regional or local authorities, **b)** bodies governed by public law or **c)** associations formed by one or more such authorities or one or more such bodies governed by public law.

Funding available

The Open Call for EIC Solvers has established the maximum funding limit that a selected applicant can receive as follows:

- EIC Solver: eligible to receive and retain up to €55,000 (Action 3)

- Challenger: eligible to receive and retain up to €10,000 (€5,000 on Action 3 + €5,000 on Action 4).

Open Call for EIC Solvers

Activities to be funded

Activities to be funded	For the EIC Solver: • Co-creation and deployment of a pilot in collaboration with a public organisation (Challenger) For the Challenger: • Co-creation and deployment of a pilot in collaboration with an Innovative EIC beneficiary SME (EIC Solver) • Development of Terms of Reference specifications (Challenger only)
Duration of the activities	10 months (Action 3 - Pilot co-creation) 7 months (Action 4 - ToR development)

Open Call for EIC Solvers

Challenges

Applications from any sector are welcome and eligible for funding, as this Call for EIC Solvers is entirely sector agnostic.

Open Call for EIC Solvers

Timeline

DESCRIPTION	TENTATIVE DATES
Open call for EIC Solvers	04 April to 06 June 2024 17:00 CET
Eligibility checks & eligibility communication	07 June to 11 June 2024
Appeal of Eligibility results	13 June 2024 17:00 CET
Eligibility appeal decision	14 June 2024
Evaluation of applications	17 June to 12 July 2024
Contracting phase	15 to 26 July 2024
1st Phase of pilot co-creation (Action 3)	August to December 2024
2nd Phase of pilot co-creation (Action 3)	January to May 2025
Development of Terms of Reference specifications (Action 4 for Challengers only)	February 2025 to August 2025

Call for EIC

4 April – 6 Ju
17:00 C

lot Co-Creation Programme

ust 2024 – May 2025

Open Call for EIC Solvers

InnoBuyer

What's in it for you?

Grants up to €55.000 for the EIC benificiary
Totally (100%) funded by the European Commission

Funding up to €10.000 for the public organisation
Totally (100%) funded by the European Commission

Create real impact: tackle a concrete challenge in the public domain

Work hands-on with a public organisation of your choice during a 10 month co-creation period

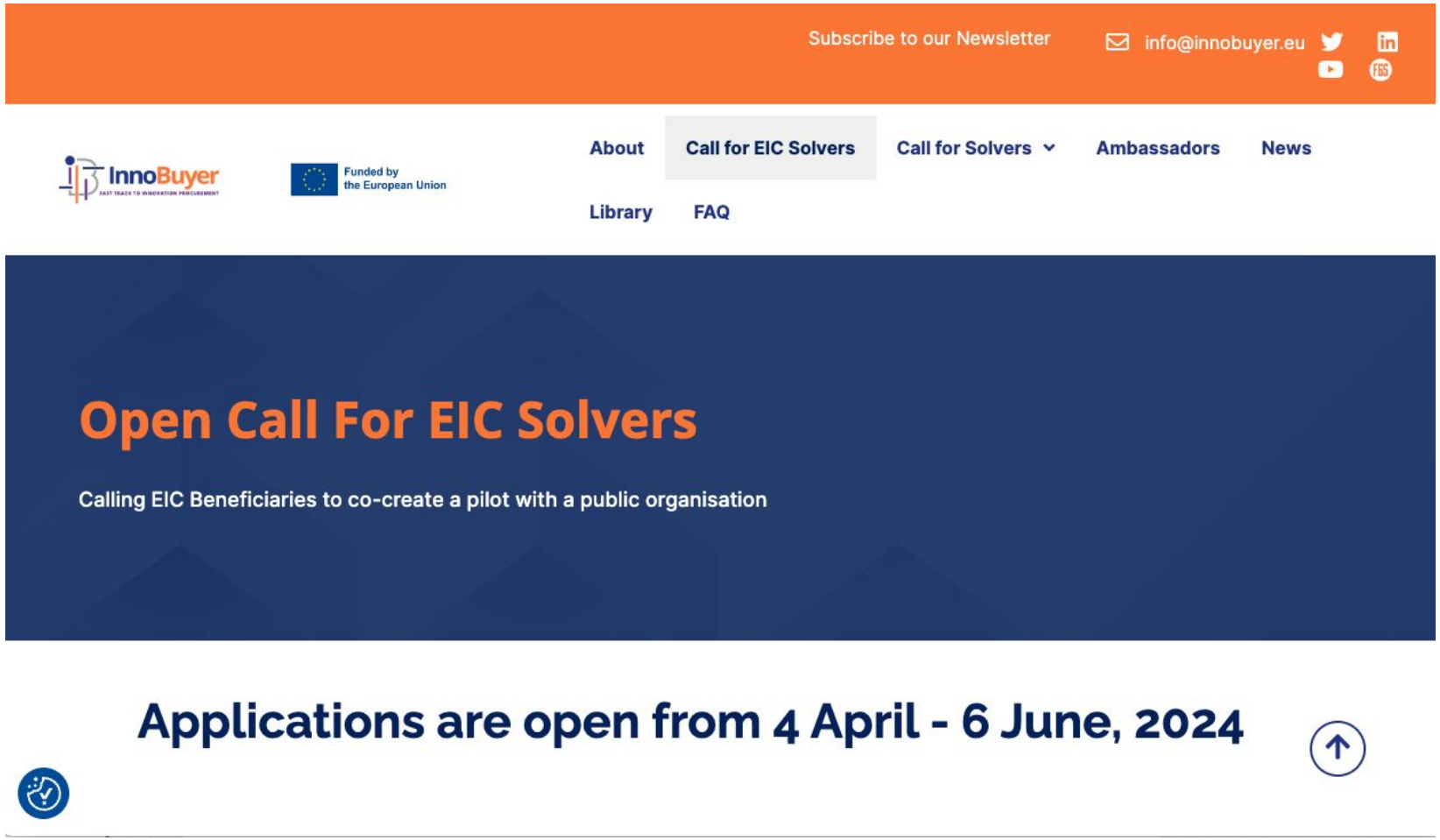
Understand how public organisations work and how their needs differ from the private sector

Learn how your innovation could be tailored to fit the needs of a concrete challenge

Gain insights how your solution might be commercialised and proposed in a tender to other public buyers

Open Call for EIC Solvers

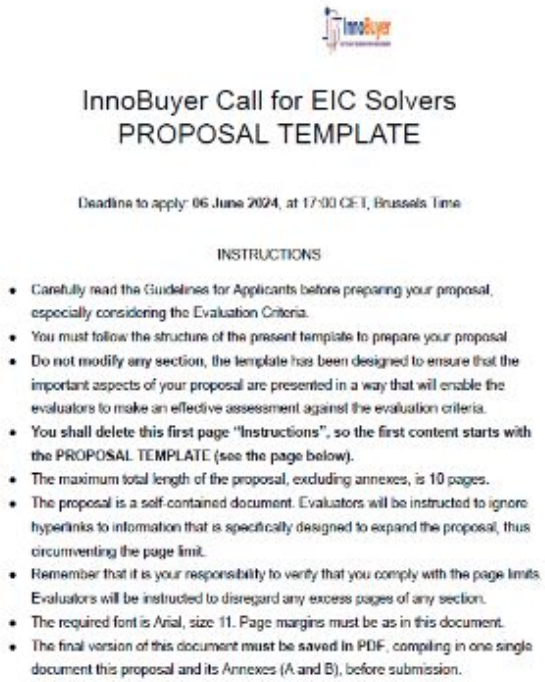
https://innobuyer.eu/



Open Call for EIC Solvers

Documents for the application

Guidelines for applicants



InnoBuyer Call for EIC Solvers
PROPOSAL TEMPLATE

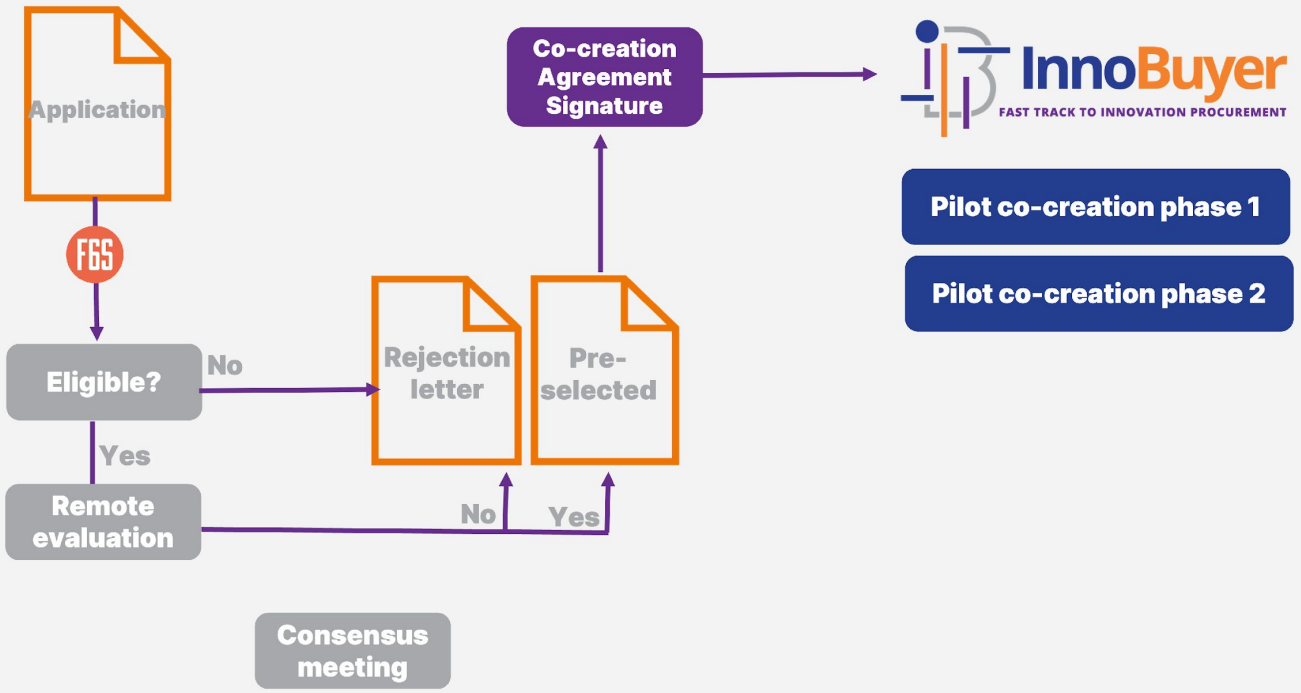
Deadline to apply: 06 June 2024, at 17:00 CET, Brussels Time

INSTRUCTIONS

- Carefully read the Guidelines for Applicants before preparing your proposal, especially considering the Evaluation Criteria.
- You must follow the structure of the present template to prepare your proposal
- Do not modify any section, the template has been designed to ensure that the important aspects of your proposal are presented in a way that will enable the evaluators to make an effective assessment against the evaluation criteria.
- You shall delete this first page "Instructions", so the first content starts with the PROPOSAL TEMPLATE (see the page below).
- The maximum total length of the proposal, excluding annexes, is 10 pages.
- The proposal is a self-contained document. Evaluators will be instructed to ignore hyperlinks to information that is specifically designed to expand the proposal, thus circumventing the page limit.
- Remember that it is your responsibility to verify that you comply with the page limits. Evaluators will be instructed to disregard any excess pages of any section.
- The required font is Arial, size 11. Page margins must be as in this document.
- The final version of this document must be saved in PDF, compiling in one single document this proposal and its Annexes (A and B), before submission.

Annex 1 : Proposal template

Evaluation Process Overview



- **Evaluation Criteria:** Excellence (30%); Alignment (25%); Commitment (20%) and Implementation and Value for Money (25%).

- **Evaluators:** 2 external evaluators (technical experts) and 1 internal evaluator (InnoBuyer consortium member)

- **Scale:** Scoring for each awarding criterion from 0 to 5

Eliminatory thresholds:

- 3 out of 5 on individual criterion
- 15 out of 20 on overall score

Open Call for EIC Solvers

How to apply

https://www.f6s.com/innobuyer-open-call-for-eic-solvers/apply

- F6S platform (https://.f6s.com)
- Must be registered (both the SME and the person who will submit the application)

Submit the proposal in PDF format, without making any alterations to the template structure

Open Call for EIC Solvers

Self assessment before submission

InnoBuyer Support

- **Apply via:** https://www.f6s.com/innobuyer-open-call-for-eic-solvers/apply
- **F6S support team:** support@f6s.com, for any issue concerning the F6S platform.
- **More info at:** https://innobuyer.eu/eic-solvers/
- For extraordinary communication needs, please use the **Discussion page at F6S platform** at: https://www.f6s.com/innobuyer-call-for-solvers/discuss.

Open Call for EIC Solvers

AMA about Open Call for EIC Solvers

- 16 April 11:00 AM CEST
- 30 April 11:00 AM CEST
- 14 May 11:00 AM CEST
- 28 May 11:00 AM CEST

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Q&A

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